

# Board of Governors Meeting Minutes

## January 11, 2010

### Roll Call

In attendance were: Elaine Solomon, Judy Furlotte, Pat Caggiano, Tom Sedita, Carl Ferris, Joe Mottle, Kathy Blazer, Jane Broderick, John Cerreta, Bob Hodgson, Bonnie McLeod, Joel Paige, and Brenda Diuro.

Absent: Steve Gelardi

### Approval of Minutes

Chairman, Joe Mottle, called meeting to order. John Cerreta made the motion to approve last month's minutes. Tom Sedita seconded. Minutes were accepted as printed.

### Manager's Report

#### Kathy Blazer:

- Presented a membership an **updated** statistics grid for 2008 and 2009 comparisons. In 2009 we lost 128 members and gained 139 members.
- The largest increase in membership was in the social category with 60 new members and 35 resignations providing a gain of 25 memberships.
- The largest loss in membership was in the golf category with 54 new members and 68 resignations providing an overall loss of 14 memberships. (But just added 5 new golf memberships)
- Average age is a young 60 years old.
- Average age of resignation is 66 years old (young age related to financial resignations)
- PGA's cap of total golf memberships is 1350. Our current number is 1160
- There will be a membership party tomorrow, Feb and March for all the seasonal renters. There will be 200 renters by the end of this season to date.
- Divot Days - will be posted in an email blast and on the web site for the following Mondays - 1/25/10 – Squire; 2/1/2010 Palmer; 2/8/2010 Haig; & 2/15/2010 Champ. They will take place from 4 PM to 5 PM. Beer and hot dogs to follow.
- Clarification was made of the CAP Fund that Century has with their other properties with exception of PGA. When a property was taken over by Century a cap fund was established as a partnership with the membership. Simply, once membership reaches cap, a portion of the dues of the net new members from new members above the cap will go into a fund with the Board's approval for spending. The situation at PGA is a bit different since Century is the managing partner for Walton Street. Walton instead of doing a cap fund went ahead and funded money upfront for major improvements and enhancements, so it may be awhile before Walton is willing to have money set aside for Board's discretion. Bonnie stated that Walton wanted to bring the property up to first class property rather than waiting for recruiting the membership to help us.

#### Joel Paige

- Year-end at resort was quiet.
- GOP was up, residents were down.
- Savings was in food and beverage.
- We are doing better than 98% of clubs and hotels in the area.

- The resort is getting back to occupancy of levels of 2008. Occupancy going up, rates going down. Operation wise, a little of the capital is left. Estates bathroom costing more than planned.
- The money we have for croquet is \$50k and \$100k for tennis.
- There is a carry over of renovation for H&RC spending.
- With respect to the CapEx budget there is \$1.2 M for the golf side of expenditures. Our membership falls under the golf side of the budget. We still owe \$ 400k for equipment.
- Joel's wish list if he had more cap money:
  - Improve the irrigation systems on the Haig and Squire
  - More space in clubhouse.
  - Bathroom for croquet course
- Cigar bar doing better than they expected.
- Lack of retail shopping is a complaint.
- Golf cart contract is up 2013. We get new carts every year and pay 1/3 of what everyone else pays. We are starting now to renegotiate the deal
- Honda expires 2013 but has expressed interest in continuing as well as NBC.

## **Old Business**

### **Golf Course Conditions:**

BOG agreed that the golf course conditions looked great but there are concerns once the seasons change.

- Per Joel – We put down less seeding so should see less problems; expecting less dying
- Several fertilizer applications as the transition to summer takes place thereby helping the bare spots as the rye grass dies off.

### **Ponds and Lakes:**

- Bob H. reported that we are keeping pressure on NPBCID. The recent cold weather can put plants to sleep so anything they do will be ineffective
- Bob has a diagram of all of the ponds and which type of vegetation is present. Bob checked on some 14 out of 28 and they seem to be “cleaner.”

### **Member Survey:**

- Kathy expects the survey to be ready by February board meeting for review and then mailed to members' Florida addresses by late February or early March of 2010.

### **Tennis Court Fencing:**

- The money in the budget is still there for the tennis fencing that is scheduled for May 2010.

### **Croquet:**

- Players using Ledbetter trailer for rest rooms when trailer goes away golf carts will start
- New mallets were purchased and are at the H&RC for hotel guests who wish to play.

## **New Business**

### **Guest Policies:**

- Guests' policies will be updated on the website.
- House committee will review and develop a new policy for the card/mah jongg players.
- Every guest golfer needs to be accounted for. Golf committee will be addressing the guest policy for golf.

### **Jane Broderick – Golf:**

- Golf committee meeting discussed the dress code for golfers. The Pro Shop staff is charged with addressing any violations of dress code with golfer before they begin their round. Starters have final control in case someone slips by. Tina is requesting that the dress code be more specific making it easier on the staff versus allowing the staff to be judgmental in a situation that is not really clear.
- Practice range same dress code as golf course.
- Marshals should encourage players to keep pace with the group ahead of them and try to stick with a 4 hour round of golf.
- Will add "contact me" info on the Greens keepers Reports
- John Cerreta made a comment on the Patio Homes roofs being very dirty as you play your round. (Bob H will look into this).

### **Committees:**

- Brenda will send out the minutes of the committees one week prior to our meeting in one-email verses sending an email every time she receives a report. Some reports will always be one month behind due to the timing of their meeting
- Brenda is still working on the organization charts of the committees and their members.

### **Communications:**

- BOG phone numbers will be removed from the web site.

### **Topics brought up for next month's agenda**

**Holiday Fund**

**Members billing follow up**

**Motion to adjourn was made by Pat and seconded by John.**

**Next Board meeting – February 15<sup>th</sup> at 4:30 pm**

Respectfully submitted,  
Brenda Diuro, Communications Director